

**Think  
On Your  
Feet!**

# Learn to be a Star Salesperson!

## How can this workshop help me?

Have you ever wished you could better 'roll with the punches' and maintain rapport and momentum when a sales conversation takes an unexpected turn? Have you ever watched "Whose Line Is It Anyway?" and wondered how they can be so quick in their responses? Or have a quick response in a cold call? Or a great comeback to a comment in a group presentation? That's what improv can help you practice... That's what it's all about.

This half day workshop promotes positive thinking and collaboration, no matter the circumstances. Participants leave with practical ideas of how to use the skills and attitudes of the improviser in selling situations.

## Who should attend?

Anyone in a sales or account management role who wants to practice the art and skills of showing up, connecting, and staying focused on their prospects and clients.

**DEVELOP  
Confidence  
Spontaneity  
Poise**

**TRUST YOURSELF**  
to respond in the moment

**FEED THE POSITIVE**  
to stimulate ideas and good feeling

**BUILD SELF-CONFIDENCE**  
to perform better & with ease

**LISTEN** to understand  
unique needs

**TAKE RISKS**  
to have greater success



**Who are we?** The **Outstanding Sales Person** is taught by highly skilled actors and sales training facilitators with over 25 years of improvisation theatre, sales and corporate training experience. They will make you comfortable and at ease while you learn the ropes. For facilitator bios go to [www.organizationlearninggroup.com/about.htm](http://www.organizationlearninggroup.com/about.htm)

For information contact  
Reggie Pearse  
978-241-1015  
[www.organizationlearninggroup.com](http://www.organizationlearninggroup.com)



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HELPING INDIVIDUALS AND ORGANIZATIONS GROW